

选择常州 一 从制造到"智造"

2017 投资常州

The Way to Intelligent Manufacturing
Investing in Changzhou

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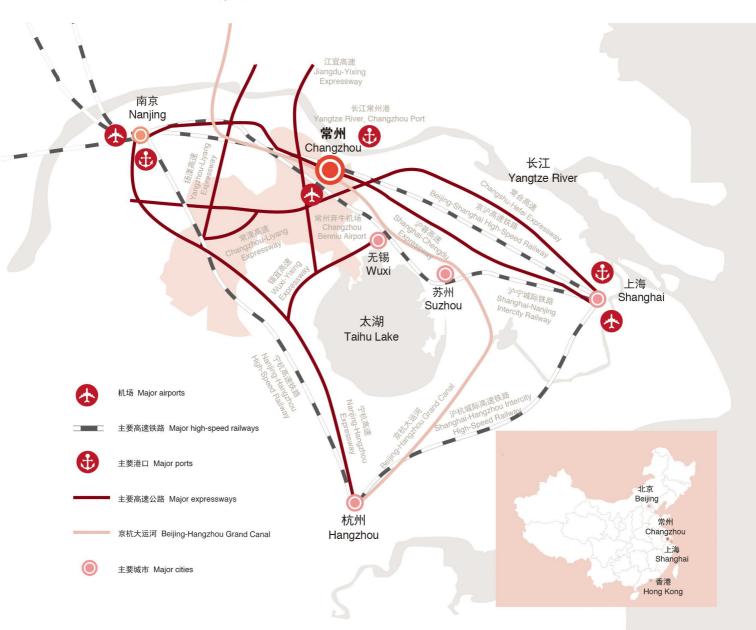
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摘要

投资常州 一 请关注这组数据

At a glance

Investing in Changzhou – Learning these facts and figures



2015年福布斯中国商业城市排名第<mark>12</mark>位,其中私营经济活力指数居第**1**位 Ranked **12th** in "Forbes 2015 China's Best Cities for Business", **ranked 1st** for private sector index



福布斯发布的《2015年中国大陆最具创新力的30个城市》中,常州位居第<mark>10</mark>位 Changzhou is ranked **10th** in "Forbes 2015 report on mainland China's 30 most innovative cities"



2016年GDP总额为人民币**5774亿元**,按可比价计算同比增长**8.5**%

Total GDP of Changzhou in 2016 was *RMB 577.4 billion*, an increase of **8.5%** compared to the prior year



区位优势显著,位于长三角经济圈中心地带,紧邻上海,1小时内高铁直达

In the center of Yangtze River Delta economic zone, Changzhou enjoys close proximity to Shanghai, and is within **one hour** of Shanghai by high-speed rail



已有3600多家外国企业投资常州, 其中包含61家世界五百强企业

Over **3,600** foreign companies have invested in Changzhou, including **61** Fortune 500 companies



以装备制造业为基础,常州正在打造 10大产业链

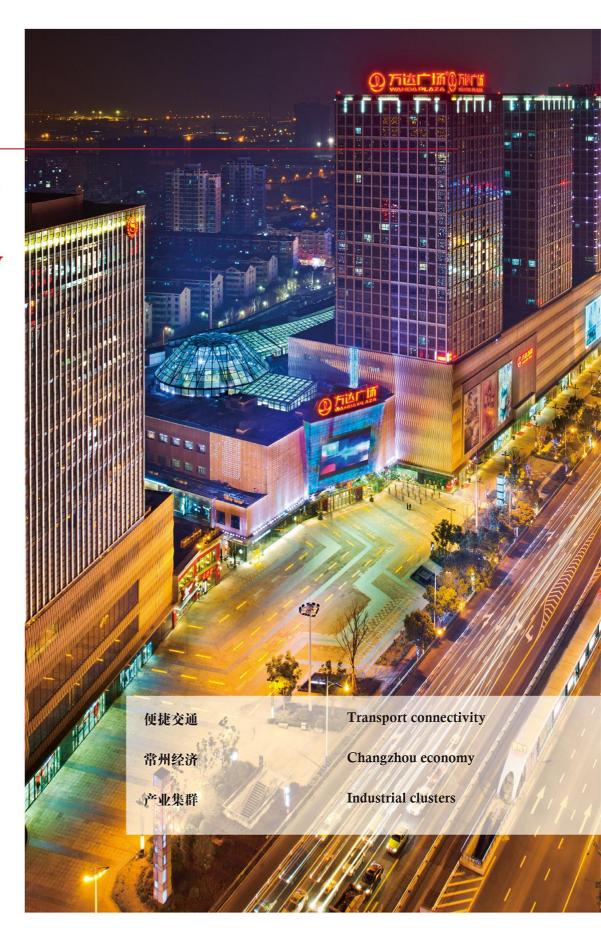
Thanks to a well established equipment manufacturing base, Changzhou is developing **10 industry sectors**



已设立86家外资研发中心,省级以上科研项目394项

86 foreign invested R&D centers have been set up and **394** scientific projects at provincial level above

城市概览 City Overview



便捷交通

长三角重要交通枢纽

Transport connectivity

An important hub in the Yangtze River Delta



* 高铁车程 By train





常州本地交通枢纽情况

Changzhou transport connectivity

常州奔牛机场(4E)

- 20多条国内航线至北京、广州、深圳等地
- 已开通台北、日本名古屋、泰国曼谷、老挝万象等 国际(地区)航线,预计未来陆续会开通至柬埔寨、 越南、菲律宾等国际航线
- 2016年旅客吞吐量: 195万人次

铁路

- 5条铁路途经常州
- 主要铁路: 京沪高速铁路 (至北京的高铁车程约4.5小时) 沪宁城际铁路(至上海的高铁车程约1小时)

高速公路

- 7条高速公路途经常州
- 主要高速公路: 沪蓉高速, 常合高速, 宁杭高速

长江常州港

- 10个万吨级泊位(包含一个十万吨级泊位)
- 2016年货物吞吐量: 3993万吨

河运

• 京杭大运河穿境而过, 自西北而东南联通整座城市

Changzhou Benniu Airport (4E)

- Serves more than 20 domestic destinations, including Beijing, Guangzhou, Shenzhen, etc.
- Serves international destinations, including Taipei, Nagoya, Bangkok and Vientiane. Expected new destinations in Cambodia, Vietnam and Philippines
- Passengers handled in 2016: 1.95 million passengers

Rail connection

- 5 railways passing through Changzhou
- Main railways: Beijing-Shanghai line (approximately 4.5 hours from Changzhou to Beijing), Shanghai-Nanjing line(approximately 1 hour from Changzhou to Shanghai)

Road connection

- · 7 expressways passing through Changzhou
- Main expressways: Shanghai-Chengdu Expressway,
 Changzhou-Hefei Expressway, Nanjing-Hangzhou Expressway

Yangtze River Port of Changzhou

- 10 10,000-ton above deepwater berths (including a 100,000-ton above deepwater berth)
- · Cargo handled in 2016: 39.93 million tons

River connection

Beijing-Hangzhou Grand Canal passing through Changzhou



常州城市名片

Changzhou profile

面积: 4372平方公里

(市区面积2838平方公里)

行政区域:下辖溧阳县级市和金坛、武进、新北、

天宁、钟楼五个行政区

人口: 常住人口470万

亚热带湿润季风气候, 四季分明, 气候:

气候温润

平原为主 地势:

43个国际友好城市,包括:美国:罗克福德市、布法罗市

俄罗斯:托木斯克市、斯塔夫罗波尔市 德国:埃森市、明登市

英国:索利哈尔市 日本: 高规市、所泽市 韩国: 南杨州市、春川市 比利时: 罗莫尔市

意大利:普拉托市荷兰:蒂尔堡市 芬兰: 萨塔昆塔地区等 Area: 4.372 KM²

(urban area 2,838 KM²)

Districts:

County-level city: Liyang Districts: Jintan, Wujin, Xinbei, Tianning

and Zhonglou

Population: 4.70 million

Climate: Subtropical humid and warm monsoon

climate with four distinct seasons

Topography: Plains

友好城市:常州与全世界五大洲、21个国家缔结了 Sister cities: Changzhou has established a sister city relationship with 43 cities in 21 different countries across 5 continents, including:

US: Rockford, Buffalo Russia: Tomsk, Stavropol

Germany: Essen, Münden UK: Solihull

Japan: Takatsuki, Tokorozawa Korea: Namyangju, Chun Cheon

Belgium: Lommel Italy: Prato Netherland: Tilburg

Finland: Satakunta..

上海 Shanghai





常州距离上海约160公里

Changzhou to Shanghai: 160KM

浦东国际机场(4F) 虹桥国际机场(4E)

100多家中外航空公司连接282个 国内外城市

2016年港口货物吞吐量: 5.14亿吨

Pudong International Airport (4F) Hongqiao International Airports (4E)

Over 100 domestic and international airlines serve 282 domestic and international destinations

Shanghai port

Cargo handled in 2016: 514 million

中国(上海)自由贸易试验区 ("自贸区")

为常州企业更好对接自贸区, 常州 已在自贸区设立"服务窗口"

China (Shanghai) Pilot Free Trade Zone ("PFTZ")

To better link business in Changzhou with PFTZ, a "service window" has been set up in PFTZ

Changzhou to Nanjing: 110KM

禄口机场(4F)

通往60个国内城市32个国际城市和地区

常州距离南京约110公里

Lukou International Airport (4F)

Connecting with 60 domestic cities and 32 international

destinations

长江南京港

辐射80多个国家和地区近200个港口

Yangtze River Port of Nanjing

Connecting with nearly 200 ports in over 80 countries

常州经济

2016年常州GDP总额5774亿元,人均可支配收入46058元,位居中国城市前列

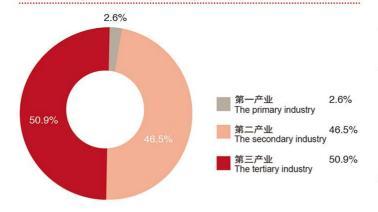
Changzhou economy

In 2016, the total GDP of Changzhou was one of the top 20% of all Chinese cities with RMB 577.4 billion and disposable income per capita of RMB 46,058



经济规模 Size of the economy

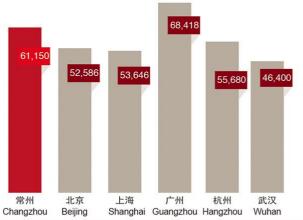
2016年常州GDP产业构成 2016 Changzhou GDP by industry



- 2016 年常州 GDP 总额 5774 亿元,约合 869 亿美元,同比增长 8.5%
- 第二产业以装备制造业为主
- 常州服务业发展迅速,正打造十大服务业:金融服务业、现代物流业、科技服务业、软件和信息服务业、商务服务业、旅游休闲业、文化创意业、电子商务业、健康服务业及养老服务业
- The total 2016 GDP of Changzhou was RMB 577.4 billion (USD 86.9 billion equivalent) representing growth of 8.5% compared to the previous year
- Secondary industry primarily consists of equipment manufacturing
- Service industry is growing rapidly and Changzhou is developing ten service industry sectors including financial service, logistics, science and technology service, software and IT service, business professional service, tourism and leisure, cultural and creativity, e-commerce, healthcare and elderly care service



2016年上半年常州人均GDP与其他城市比较(人民币: 元) Comparison of GDP per capita for first half of 2016 (RMB)



- 2016年常州人均GDP为12.3万元,约合1.85万 美元,按可比价增长8.4%
- GDP per capita of Changzhou in 2016 was RMB 123,000 (USD 18,500 equivalent) and grew by 8.4%

消费市场容量 Changzhou consumer market

2016年上半年城镇居民人均年可支配收入比较(人民币:元) Comparison of disposable income per capita for first half of 2016 (RMB)



- 2016年常州社会消费品零售总额2202.8亿元, 约合332亿美元,同比增长10.7%
- 2016年常州城镇居民人均年可支配收入为 46058元,约合6934美元
- Total retail sales of consumer goods in 2016 was RMB 220.3 billion (USD 33.2 billion equivalent)
- Disposable income per capita of Changzhou was RMB 46,058 in 2016, equivalent to USD 6,934

产业集群

借助装备制造业的雄厚基础,常州正在推进十大产业链建设

Industrial clusters

Thanks to the well established equipment manufacturing base, Changzhou is developing ten industry sectors





整车领域

| 产业链 | 轨道交通 | 汽车及零部件 | 农机和工程机械产业链 |
|------|---|---|---|
| 知名企业 | 新誉集团 今创集团股份有限公司 江苏纳博特斯克今创轨道设备有限公司 南车戚墅堰机车有限公司 江苏常牵庞巴迪牵引系统有限公司 中车戚墅堰机车车辆工艺研究所有限公司 | 博世力士乐(常州)有限公司 通用电气(常州)汽车配件公司 电装(常州)燃油喷射系统有限公司 普利司通(常州)汽车配件有限公司 麦格纳动力总成(常州)有限公司 蒂森克虏伯发动机系统(常州)有限公司 | 小松(常州)工程机械有限公司 爱科(常州)农业机械有限公司 现代(江苏)工程机械有限公司 井关农机(常州)有限公司 柳工常州挖掘机有限公司 特雷克斯(常州)机械有限公司 |
| 配套资源 | 轨道交通产业园 | 新能源车辆产业园 | 区域配套产业链完整 |
| 观察 | 常州的轨道交通产业已具备较为完整的产业链,从研发、生产制造到配套。产品涵盖车体、牵引传动、电气控制、转向架等,产品大量为国内城市轨道交通车辆制造企业配套,并为庞巴迪、西门子、阿尔斯通等国际制造商供货 | 借助现有汽车零部件(例如:发动机系统、底盘系统、车身及车身附件等)的制造基础,常州正着力打造整车制造,重点发展乘用车、客车、轻卡、商务车及新能源汽车等整车。成功引进东风、北汽、众泰、上海大通专用车等4个汽车整车项目,北汽新能源、车和家等新能源汽车整车项目,以及北汽西门子电驱动、ATL电池、波士顿电池、中航锂电等一系列新能源汽车关键零部件项目 | 常州农机生产历史悠久,产业基础好,全国知名度高;常州还是工程机械产业重要的生产基地,本地民营企业国内领先,一些国际业内领先企业已落户常州 |

Vehicle domain

| Sectors | Rail transportation | Automobile and parts | Agricultural and engineering machinery |
|-----------------------|--|---|---|
| Renown enterprises | New United Group KTK Group Co., Ltd. Jiangsu Nabtesco KTK Railway Equipment Co., Ltd. CSR Qishuyan Co., Ltd. Jiangsu Changqian Bombardier Traction System Co., Ltd. CSR Qishuyan Institute Co., Ltd. | Bosch Rexroth (Changzhou) Co., Ltd. General Electric (Changzhou) Automobile Fittings Co., Ltd. DENSO (Changzhou) Fuel Injection System Co., Ltd. Bridgestone(Changzhou) Auto Fittings Co., Ltd. Magna Powertrain (Changzhou) Co., Ltd. Thyssenkrupp Valvetrain China Ltd. | Komatsu (Changzhou) Construction Machinery Corp. AGCO (Changzhou) Agricultural Machinery Co., Ltd. Hyundai (Jiangsu) Construction Machinery Co., Ltd. Iseki Changzhou Mfg. Co., Ltd. Liugong Changzhou Excavator Co., Ltd. Terex (Changzhou) Machinery Co., Ltd. |
| Supporting facilities | Rail transportation industrial park | New energy vehicle industrial park | Complete industry value chain |
| Observation | From R&D and manufacturing to supporting industry, Changzhou has a relatively complete rail transportation industry value chain. Products include train car body, traction drives, electronic control, bogies and so on. These products are not only supplied for the domestic market but also for international manufacturers such as Bombardier, Siemens, Alston, etc. | Based on the automobile parts (e.g. engine, chassis, car body, accessories, etc.) manufacturing experience, Changzhou is focusing on the development of automobile manufacturing, such as passenger cars, bus, light trucks and commercial vehicles. Successfully introduced 4 vehicle projects including Dongfeng Motor, BAIC, ZOTYE Auto and Shanghai MAXUS as well as some new energy vehicle projects which include BAIC BJEV and Chehejia. In the meantime, a series of new energy vehicle key parts projects like BAIC Siemens E-drive system, ATL battery, Boston Power and China Aviation Lithium Battery was introduced. | Changzhou has a long history and solid base of agricultural machinery manufacturing and it enjoys a sound reputation in China. Changzhou is also a key industrial base for engineering machinery manufacturing. Local private companies play a leading role in the domestic market while a number of famous international players also have a presence in Changzhou |



新兴材料、能源和医药领域

| 产业链 | 太阳能光伏 | 碳材料 | 新医药 | 新光源 |
|------|---|--|--|--|
| 知名企业 | 常州天合光能有限公司 常州协鑫光伏科技有限公司 常州亿晶光电科技有限公司 常州亚玛顿股份有限公司 常州顺风发电设备有限公司 | 常州天常玻纤复合材料有限公司 常州二维碳素科技有限公司 常州碳元科技发展有限公司 常州宏泰摩擦材料有限公司 常州第六元素材料科技股份 有限公司 中简科技发展有限公司 | 康辉控股(中国)公司(被美国美敦 力收购) 常州创生医疗器械有限公司(被 美国史赛克收购) 江苏太平洋美诺克生物药业有限 公司 常州巴奥米特医疗器械有限公司 | 晶品光电(常州)有限公司 住友电工(常州)半导体材 料有限公司 光宝光电(常州)有限公司 江苏国星电器有限公司 |
| 配套资源 | 光伏产业园 | 功能新材料产业园 西太湖科技产业园 | 生物医药产业园 西太湖国际医疗产业园 | 半导体照明产业园 |
| 观察 | 从研发、设备制造、安装、光伏 应用到光伏辅材,常州光伏产 业链完备,产品涵盖拉晶、铸 锭、切片、电池、组件、系统集 成等。拥有一批具有自主知识 产权和自主品牌的龙头骨干 企业 | 依托产业园,常州正在积极引进石墨烯、碳纳米管、富勒烯等领域领军型人才和研发平台,重点开发智能终端用石墨烯透明导电薄膜、石墨烯复合锂离子电池负极材料等产品 | 常州新医药产业基础良好,主要涵盖生物制药、化学药品和医疗器械等,并拥有一批有竞争力的新产品群和上市公司 | 新光源产业在中国的市场 潜力巨大,在一批国内外知 名企业的带动下,常州正在 从传统照明产品向 LED 产 品转型 |

New material, energy and pharmaceutical

| | | The second secon | The second secon | |
|-----------------------|--|--|--|--|
| Sectors | Solar photovoltaic | Carbon material | New pharmaceutical | New lighting |
| Renown enterprises | Trina Solar Energy Co., Ltd. Changzhou GCL Photovoltaic Technology Co., Ltd. Changzhou EGing Photovoltaic Technology Co., Ltd. Changzhou Almaden Co., Ltd. Changzhou Sinfon ElectricPower Equipment Co., Ltd. | Changzhou CTC Technical Fabrics Co., Ltd 2D Carbon (Changzhou) Tech Co., Ltd. Changzhou Tanyuan Technology Development Co., Ltd. Changzhou Hongtai Friction Material Co., Ltd. The Sixth Element (Changzhou) Co., Ltd. Sinofibers Technology Co., Ltd. | China Kanghui Holding Inc. (acquired by Medtronic Inc.) Trauson (Jiangsu) Medical Instrument Co., Ltd.(acquired by Stryker Corporation) Jiangsu Pacific Meinuoke Biopharmaceutical Co., Ltd. Changzhou Biomet Medical Devices Co., Ltd. | Epicrystal (Changzhou) Corporation Limited Sumitomo Electric Semiconductor Materials (Changzhou) Co., Ltd. Lite-on Technology (Changzhou) Co., Ltd. Jiangsu Guoxing Electric Equipment Co., Ltd. |
| Supporting facilities | PV industrial park | Functional new materials industrial park West Taihu lake science and technology industrial zone | Biopharmaceutical and medical products industrial park West Taihu Lake International Medical Industrial Park | Semiconductor lighting industrial park |
| Observation | From R&D, equipment manufacturing, installation, PV appliances to PV auxiliary materials, Changzhou has a complete PV industry value chain. PV products include pulling, ingots, slice, batteries, components, system integration, etc. There are a number of leading enterprises with their own IPs and brands in Changzhou | By utilizing the relevant industrial parks, Changzhou is actively bringing in talents and R&D projects in relation to graphene, carbon nanotubes, fullerenes and etc. To focus on developing graphene transparent conductive film used in intelligent terminals, cathode material for graphene composite lithium ion battery an other products | | The new lighting market has a huge potential in China. Driven by a number of famous international ar domestic enterprises, Changzhou is transforming the manufacturing from traditional lighting product to LED products |





智能制造领域

| 产业链 | 智能电网 | 通用航空 | 智能数控和机器人 |
|------|---|--|--|
| 知名企业 | 江苏上上电缆集团有限公司 常州东芝变压器有限公司 莱尼(常州)电子有限公司 常州西电变压器有限责任公司 常州安凯特电缆有限公司 | 新誉集团 北京通用航空常州飞机工业有限公司 波兰艾雷奥特公司 天峋(常州)智能科技有限公司 威翔航空科技(常州)有限公司 | 卡尔迈耶(中国)有限公司 安川(中国)机器人有限公司 江苏金昇实业股份有限公司 江苏新瑞机床(集团)有限公司 常州阿奇夏米尔机床有限公司 |
| 配套资源 | 智能电网产业园 | 航空产业园 常州奔牛机场 | 机器人及智能装备产业园 |
| 观察 | 常州智能电网产业基础雄厚、技术含量高,拥有一批国内外知名企业,是全国最大的特高压输变电设备制造基地,未来发展重点是积极消化吸收国外先进技术,提高研发、设计、制造和测试能力 | 借助航空产业园、常州奔牛机场以及本地的新誉集团(与庞巴迪合作的飞机改装项目进展顺利、并连续完成了多个航空企业收购)等资源,常州航空产业的发展方向以通用航空飞机整机生产、无人机、发动机、航空深度保养和大型维修/改装业务和航空服务业为主 | 常州智能数控产业以数控机床制造 (包括产品加工中心、数控龙门镗铣床、数控车床、数控钻床等)为依托 具有一定的基础;尽管机器人产业刚 起步,但已有专业生产商日本安川电 机株式会社在常州投资机器人项目 |

Intelligent manufacturing

| Sectors | Smart grid | General aviation | Intelligent CNC and robot |
|-----------------------|---|---|--|
| Renown enterprises | Jiangsu Shangshang Cable Group Co., Ltd. Changzhou Toshiba Transformer Co.,Ltd. Changzhou Leoni Electronic Co., Ltd. Changzhou XD Transformer Co., Ltd. Changzhou NKT Cables Co., Ltd. | New United Group Beijing General Aviation Group AERO AT Aviation Technologies Volitation (Changzhou) Intelligent Technology Co., Ltd. Aerojones Aviation (Changzhou) Co.,Ltd. | Karl Mayer (China) Co., Ltd. Yaskawa (China) Robotics Co., Ltd. Jiangsu Jinsheng Industry Co., Ltd. Jiangsu Xinrui Machine Tool Group Co., Ltd. Changzhou AgieCharmilles Machine Tool Co., Ltd. |
| Supporting facilities | Smart grid industrial park | Changzhou aviation industrial park Changzhou Benniu Airport | Robot and intelligent equipment industrial park |
| Observation | Changzhou has a strong foundation and technical base with respect to the smart grid industry. With a number of famous domestic and international enterprises, Changzhou is the largest manufacturing base of UHV AC power transmission and transformation equipment in China. The future development of the industry is focused on attracting more advanced foreign technology and improving the capability on R&D, design, manufacturing and testing | Relying on the resources such as aviation industrial park, Changzhou Benniu airport and New United Group (cooperating smoothly with Bombardier in airplane refit projects and acquiring several aviation business), Changzhou is developing the aviation industry with a main focus on 1) production of general aviation aircraft, 2) repair, maintenance and modification of unmanned aerial vehicle, engines, as well as 3) aviation services | The development of the intelligent CNC industry in Changzhou is based on the foundation of CNC machine manufacturing (including products processing center, CNC gantry milling machine, CNC lathe, CNC drilling machine, etc.). Although the robotics industry is still in its early stages, a specialized Japanese manufacturer Yaskawa has invested in Changzhou |

投资环境

Investment Climate



外商投资现状

已有来自107个国家和地区的3600多家外国企业投资常州,2016年外商投资企业新增总投资70.77亿美元

Foreign investment in Changzhou

Over 3,600 enterprises from 107 different countries and regions have invested in Changzhou and there was an increase of foreign investment of USD 7.08 billion in 2016

外商投资现状

- 已有61家世界500强企业(不含中资)投资常州
- 外商投资性公司7家
- 常州实有外商投资企业3600多家,2016年外商投资企业新增总投资70.77亿美元,投资额超亿美元外商投资企业135家,其中制造业外资企业71家(总投资超2亿美元29家),服务业外资企业64家

Foreign investment in Changzhou

- 61 fortune 500 companies (excluding Chinese Fortune 500 enterprise) invested in Changzhou
- 7 foreign invested China holding companies
- There have been over 3,600 foreign invested enterprises ("FIEs") in Changzhou. There was an increase of foreign investment of USD 7.08 billion in 2016. 135 FIEs have a total investment of more than USD 100 million, 71 of which are manufacturing FIEs (including 29 FIEs with a total investment of more than USD 200 million), the remaining 64 FIEs are service FIEs



企业感言 What businesses say

"常州地处长江三角洲,周边有很多重要城市相邻,交通便利。水电供应稳定,运营成本相对低廉,是值得投资的地区。"

—— 蒂森克虏伯发动机系统(常州)有限公司制造经理: 顾瑞安

"Changzhou is located in the Yangtze River Delta, adjacent to many main cities, Changzhou is an ideal place to invest for its convenient transportation, stable supply of utilities and relatively low operating costs."

- Christian Boersma, Manufacturing Manager, ThyssenKrupp Valvetrain China Ltd.

"必圣士认为,中国的农业机械市场潜力巨大,未来的五年将会是迅速发展的时期,由于常州良好的营商环境,必圣士将会考虑扩大在常州的投资。"

—— 必圣士(常州)农业机械制造有限公司总经理: Oscar Angheben

"BCS consider that there is a huge potential in China's agricultural machinery market, 2015 to 2020 will be a booming period. BCS will consider increasing its investment in Changzhou due to Changzhou's favorable business environment."

- Oscar Angheben, General Manager, BCS S.p A



人力资源和研发力量

常州本地院校为长三角地区提供充沛的人力资源

Human resources and R&D capability

Local education institutions provide the Yangtze River Delta with sufficient human resources

常州教育资源

| 学校类型 | 名称 | 毕业生情况 | 校企合作 |
|-----------------------|--|--|--|
| 全日制普通本科院校 | 常州大学* 江苏理工学院 常州工学院 河海大学常州校区 | 2016年,本科、专科毕业生3.68万余人 2016年,硕士研究毕业生730人 | 为满足企业用工需求,常州本地院校与企业联合开办"定制班",培养专需技术工 |
| 河海大学常常州信息即常州州 经工程 电分子 | 常州信息职业技术学院*常州纺织服装职业技术学院*常州纺织服装职业技术学院*常州红程职业技术学院*常州机电职业技术学院*江苏城乡建东职业技术学院建东职业技术学院过苏省常州技师学院常州交通技师学院常州所高等职业技术学校常州铁道高等职业技术学校刘国钧高等职业技术学校 | 2016年,技工院校毕业学生 8772人 | 班",培养专需技术工人。例如:"博世力士 乐班"、"久保田班"、 "常林"、"朱特彼勒班"、 "卡尔迈耶班"、"蒂森克虏伯班"等型, 在京房伯班"等型, 有四百多名学生被入培养计划中 |
| 成人高校 | 常州市开放大学 武进开放大学等 | | |

注*: 入驻常州科教城的高校

Education resources in Changzhou

| Institutions | Name | Graduates | Cooperation with business |
|---------------------------|--|--|--|
| Full-time universities | Changzhou University* Jiangsu University of Technology Changzhou Institute of Technology Hohai University Changzhou Campus | Around 37 thousands undergraduates and college graduates in 2016 | In order to meet local business' needs for skilled workers, some education institutions in Changzhou have |
| Vocational education | Changzhou Institute of Information Technology* Changzhou Textile Garment Institute* | There were 730 master graduates in 2016 | launched "tailored courses" with |
| colleges | Changzhou Institute of Light industry Technology* Changzhou Institute of Engineering Technology* Changzhou Institute of Mechatronic Technology* Jiangsu Urban and Rural Construction College Jiandong College Jiangsu Changzhou Technician College Changzhou Transportation Technician College Changzhou Metallurgy Technician College Changzhou Technical Institute of Tourism & Commerce Changzhou Higher Vocational Technical College of Railway Changzhou Liu Guojun Vocational Technology College | 8,772 skilled workers were graduated in 2016 | businesses, such as "Bosch Rexroth Class", "Kubota Class", "Changlin Class", "Yuchai Class", "Caterpillar Class", "Karl Mayer Class", "ThyssenKrupp Class", etc. These tailored courses cover more than 100 majors and around 400 students are |
| Adult colleges | Changzhou Open University Wujin Open University | | enrolled in these programmes each year |

Note*: Located in Changzhou Science and Education Town

常州劳动力成本分析

- 常州城镇非私营单位在岗职工年平均 工资为70144元
- 常州2016年社会保障金企业缴纳比例 约为员工基本工资的41.1%

Analysis of Labour cost in Changzhou

- The average annual salary of an employee working in the Changzhou urban area (excluding sole traders) was RMB 70,144
- Social security contribution borne by employer in Changzhou was 41.1% of the basic salary in 2016



常州科教城

Changzhou Science and Education Town

截至 2016 年底入驻研发机构及高科技企业近 2000 家,拥有研发人才总数 18000 多人,拥有 学生人数 8 万多人

By 2016, around 2000 R&D institutes and high-tech companies have been established and there are over 18,000 R&D talents and more than 80,000 students

融大学、研发机构、企业、孵化器于一体的公共平台、教育和科技研发高地

A highland of public platform, education and R&D, which integrates universities, R&D institutions, enterprises and incubators 中国第一家以高等职业教育为特色的教育园区, 并积极引进**德国"双元制"职业教育模式**

The first education town features in higher vocational education in China. It is also actively introducing **German vocational education** "Dual System"

作为江苏省 50 个重点项目之一, 进驻常州科教城的企业将享受极 具竞争力的优惠政策

It is one of the 50 key projects in Jiangsu Province. Enterprises that have a presence in the Changzhou Science and Education Town enjoy competitive preferential policies "中德创新园区"被国家发改委和欧盟驻华使团授予"中欧城镇化伙伴 关系示范区",江南**克拉尼**设计院落 户常州科教城

"Sino-Germany Innovation Park" was awarded Exemplary EU-China Urban Cooperation Recognition by National Development and Reform Commission and European Commission. **Colani** Design Institute has been set up in the Science and Education Town



人力资源和研发力量

地方人才激励政策完善, 研发活跃

Human resources and R&D capability

Changzhou has comprehensive talent policies and it is also active in R&D activities

主要人才政策

| 政策名称 | 支持对象 | 政策概要 |
|----------------|-------------------------|--|
| 龙城英才 计划 | 领军人才领办 和创办科技创 业企业 | 根据项目情况给予最高1300万的股 权投资支持和创新企业资金资助 |
| 831高层次 创新创业 | 高层次创新 创业人才 | 831 高层次创新创业人才培养专项 资金 |
| 人才培养 工程 | | 选送培养对象到高等院校、科研院 所、重点实验室、博士后工作站、重点 工程中心交流访学 |
| 进站博士后 专项资金 | 博士后 | 研究项目取得优秀科研成果作出最 高8万元的奖励 |
| 资助 | | 每名博士后每站支持总额上限为20 万元 |

注: 具体政策参考网站http://www.cztp.org

Major talent policies

| Policy | Target talent | Summary of major policies |
|----------------------------------|--|--|
| Longcheng Talent Plan | Leading talents venture scence-and- technology enterprises | Up to 13 million equity financing and subsidies according to the project |
| 831 | High caliber | 831 innovation Talent Projects special fund |
| Innovation Talents Project | innovation talents | Selected talents will be exchanged to universities, scientific research institutes, key laboratories, post-doctoral workstations and key engineering center(s) for further development |
| Subsidies for post- | Post-doctorate | Up to RMB 80 thousand in subsidies for outstanding achievements in scientific research projects |
| doctorate researchers | | Up to RMB 200 thousand in subsidies for each post-doctoral researcher per post |

Note: Refer to http://www.cztp.org

科研实力

R&D capability 2016年,全市R&D经费支出占GDP比重预计2.72% In 2016, the city's R&D spending as a share of GDP is expected to 2.72% 121 newly recognized High and New Technology Enterprises ("HNTEs"), 新增高新技术企业121家,累计拥有高新技术企业 1231 totally 1231家 High and new technology industry is expected to complete the output value 高新技术产业预计完成产值5400亿元,占规模以上 RMB 540 billion, accounting for 44% of the total industrial output value over 工业产值比重44% 争取省级以上科技计划项目394项 394 scientific projects at provincial level above 完成专利申请43860件 43860 pieces registered patents

- 福布斯发布的《2015年中国大陆最具创新力的25个 城市》中,常州位居第10位
- Changzhou is ranked 10th in Forbes' 2015 report on mainland China's 25 most innovative cities

基础设施及配套供应情况

基础设施完善, 配套齐全, 公用事业成本合理

Infrastructure and supporting facilities

Changzhou has well established infrastructure, complete supporting facilities and reasonable utility cost

土地、厂房和写字楼供应

- 工业用地都配备基本的公用设施,如水、电、天 然气以及连接高速公路的道路
- 高级写字楼一般位于市中心,来往机场、火车站和工业园区交通便捷

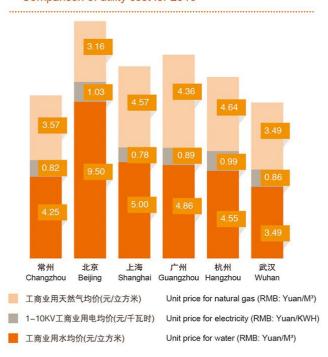
Supply of land, plant and office building

- Industrial land are equipped with public facilities such as water, electricity and natural gas supply as well as roads connected to expressway
- High-end office buildings are generally located in city center with convenient access to airport, railway stations and industrial zones

公用事业成本 (水、电和天然气)

| 类 别 | | 单位价格 |
|---------------|----------|--------|
| 水 (元/立方米) | | |
| 居民生活用水(阶梯式水价) | | 3.77 |
| 生产类(一般工商业) | | 4.25 |
| 生产类(六大行业) | | 5.47 |
| 特种用水 | | 5.52 |
| 电 (元/千瓦时) | | |
| | 一般工商业及其他 | 大工业 |
| 1KV以下 | 0.8366 | 不适用 |
| 1-10KV | 0.8216 | 0.6601 |
| 20-35KV以下 | 0.8156 | 0.6541 |
| 35 – 110KV | 0.8066 | 0.6451 |
| 110KV | 不适用 | 0.6301 |
| 220KV及以上 | 不适用 | 0.6151 |
| 气(元/立方米) | | |
| 居民用气(小于300立方) | | 2.45 |
| 工商业用气 | | 3.57 |
| 车用天然气 | | 4 |

2016年常州与其他主要城市单位公用事业成本比较 Comparison of utility cost for 2016



Utility (water, electricity and natural gas) cost

| Items | | Unit price |
|-------------------------------------|------------------------------------|---------------------------------|
| Tap water (RMB: Yuan/M³) | | |
| Resident (progressive rate) | | 3.77 |
| Manufacturing (general commercia | al & industrial bus | siness) 4.25 |
| Manufacturing (six high consumption | on industries) | 5.47 |
| Special industry | | 5.52 |
| Electricity (RMB: Yuan/KWH) | | |
| | al commercial & ness and others | Large scale industrial business |
| Below 1KV | 0.8366 | N/A |
| 1-10 KV | 0.8216 | 0.6601 |
| 20-35KV below | 0.8156 | 0.6541 |
| 35-110KV | 0.8066 | 0.6451 |
| 110 KV | N/A | 0.6301 |
| Above 220KV | N/A | 0.6151 |
| Gas (RMB: (RMB: Yuan/M³) | | |
| Resident use | | 2.45 |
| Commercial & industrial use | | 3.57 |
| Car-use | | 4 |

基础设施及配套供应情况

Infrastructure and supporting facilities

物流运输成本

| 普通货物从常州 | 到以下目的地的参考运输价格及 | 时间 |
|---------|----------------|---------|
| 目的地 | 参考运费(元/公斤) | 运输时间(天) |
| 上海 | 0.4 | 2–3 |
| 北京 | 0.9 | 3–4 |
| 广州 | 1.1 | 4–5 |

| 标准集装箱经由上 | 海外高桥或洋山港的参考运输 | 成本及时间 |
|----------|---------------|---------|
| 目的地 | 参考运费(美元) | 运输时间(天) |
| 香港 | 100 | 3 |
| 大阪 | 100 | 3 |
| 新加坡 | 300 | 7–10 |
| 汉堡 | 1,200 | 28-35 |
| 洛杉矶 | 1,500 | 15–20 |

Logistics cost

| Estimated | transport cost and transport time | for domestic shipp |
|-------------|--------------------------------------|---------------------|
| Destination | Referential unit cost (RMB: Yuan/KG) | Transit time (Days) |
| Shanghai | 0.4 | 2-3 |
| Beijing | 0.9 | 3-4 |
| Guangzhou | 1.1 | 4-5 |

| Estimated Changzho | cost and transit time for shipping a u via Waigaoqiao or Yangshan ports | standard contain s in Shanghai |
|--------------------|--|-----------------------------------|
| Destination | Referential unit cost (USD per container) | Transit time (Days) |
| Hong Kong | 100 | 3 |
| Osaka | 100 | 3 |
| Singapore | 300 | 7-10 |
| Hamburger | 1,200 | 28-35 |
| Los Angeles | 1,500 | 15-20 |

配套供应

| 配套设施 | | 现状描述 |
|------------|--|--|
| 城市交通 | 城市快速 交通系统 ("BRT") | 迄今已开通15条BRT线路 实施全程统一的低票价,持卡乘客只需 0.6元,无卡乘客1元 首个获得"詹天佑奖"的公共交通项目 |
| | 地铁 | 2012年获批4条线路规划 常州地铁1、2号线已开工建设 |
| 配套服务机构 | 金融机构 | 1家政策性银行 5家大型股份制银行 10家股份制银行 4家城市商业银行 1家外资银行 70家保险公司 (1家外商独资) |
| | 专业机构 | 122家律师事务所 34家会计师事务所 |
| 政府扶持 基金 | 政府成立了龙城英才创业投资基金,由社会创投基金 和政府各自出资投资企业 | |

政府在逐步创新财政扶持的方式,如担保引导基金 (政府参股中小企业,引导融资)、现代风险保证 基金、创投担保资金等

Supporting facilities

| Supporting | facilities | Description |
|-----------------------------------|-------------------------------------|---|
| Urban | Bus Rapid Transit ("BRT") | 15 lines are in operation TStandard fare applies to all lines (single fare: RMB 1, single fare with pre-paid IC card: RMB 0.6) The first public transportation project won China civil engineering Zhan Tianyou Prize |
| | Underground | 4 underground lines have been approved in 2012 Line 1 and Line 2 was under construction |
| Supporting service provider | Financial service provider | policy bank large-scale joint-stock banks joint-stock banks municipal commercial banks foreign-invested bank insurance companies (including 1 wholly foreign invested insurance company) |
| | Professional service provider | 122 law firms 34 accounting firms |
| Government supporting fund | Venture Capita | ou government launched Longcheng Talents al fund to invest in business. The fund has both list and the Changzhou government as investors. |
| | of providing fir leading fund (i | ou government is also developing innovative ways nancial support, such as setting up guarantee or ne. Government participating corporate finance), |

modern risk guarantee fund, venture capital guarantee fund, etc.



企业感言 What businesses say " 常州是一个开放、稳定、和谐、文明的宜居城市,同时,政府效能高、市场坏境规范、 人文修养好,是一个值得投资、发展的首选城市。"

——江苏常发实业集团有限公司副董事长:谈乃成

"Changzhou is a livable city with openness, stabilisation, harmony and civilisation. It is a city worth investing into because of its efficient government, regulated market and humanity."

—Naicheng Tan, Vice Chairman, Changfa Group

"常州是医疗器械产业的聚集地,本地制造业基础良好,发展潜力较大,当地政府服务意识强,是我们投资的理想之地。"

——常州华森医疗器械有限公财务总监司:马铮贤

"Changzhou is an ideal place for us to invest due to its medical industrial cluster, strong local manufacturing sector, huge development potential and good government service awareness."

—Zhengxian Ma, CFO, Changzhou Waston Medical Appliance Co., Ltd.

政府服务

常州政府用较强的服务意识,先进的服务理念和高质量的服务帮助企业在常州成长

Government service

The Changzhou government uses strong service awareness, an advanced service concept as well as high quality service to support business growth in Changzhou

服务理念

法制、诚信、效率、双赢

Service concept

Legality, Credibility, Efficiency, Win-win

知识产权保护

常州十分重视知识产权保护工作, 独创的知识产权保护多部门联合 执法工作得到美国强生、通用电 气、中国外商投资企业协会优质品 牌保护委员会等知名跨国公司和 机构的认可

Intellectual property right protection

Changzhou focuses closely on the protection of IP rights. The multi-division action of combined law enforcement on IP rights protection originally created by Changzhou has won high recognition from some famous multi-national companies and organizations, such as Johnson&Johnson, General Electric from the US and QBPC

常州高素质招商团队 Qualified Changzhou investment promotion service team

- 博士学历的人数占总人数的90%左右
- 招商人员的平均工作年限约 5 年,其中约 The average work experience of the Changzhou 60 名人员从事招商工作 10 年以上
- 招商人员掌握的语种包括英语、日语、德 语、法语、俄语、韩语、阿拉伯语、意大利语
- 招商人员综合素质强, 其中本科、研究生、 Changzhou's investment promotion service team are highly qualified. 90% of the team members have undergraduate degrees or above and some have a master's or doctorate qualifications
 - investment promotion service team members is 5 years and 60 of them have relevant work experience of more than 10 years
 - The Changzhou investment promotion service team members can speak many languages including English, Japanese, German, French, Russian, Korean, Arabic and Italian

常州市国际投资促进中心

Changzhou International Investment Promotion Center

- 为投资项目咨询提供快速高效的服务
- 协调投资者和政府各部门的联络
- Provide services with efficiency for foreign investors
- · Coordinate with investors and government authorities

企业感言 What businesses say

"常州西太湖科技产业园与企业沟通愈发紧密。在推进整体建设中,园区帮助企业协调解决项目推进过 程中存在的土地、用水、用电等问题,同时创新工作与服务模式,根据企业存在的困难,细化任务,明确分 工,使得整体的服务水平在不断提升。'

-江苏博铼生技医疗科技有限公司行政总监:巫伟

"West Taihu Lake International Medical Industrial Park kept close communication with us. The industrial Park helped us solve problems such as land utilities throughout the development of the project. The Industrial Park is also improving its quality of service by providing us with more tailored, creative and specified services to meet our practical business needs.'

- Wei Wu, Executive Director, PlexBio Co., Ltd.



人居环境

Quality of Life

- 2所国际学校(天合国际学校、威雅国际公学)
- 10多家双语幼儿园
- 2 International schools (Changzhou Trina International School, Wycombe Abbey International School)
- More than 10 bilingual kindergartens
- 双桂坊美食街
- 各式中西餐厅、酒吧
- Shuang Gui Fang food street
- Variety of Chinese and Western restaurants and bars



- 星级酒店56家,其中五星级酒店9家(例如:香格里拉、喜来登等),四星级酒店21家
- 56 hotels, 9 five-star hotels (Such as Shangri-la, Sheraton, etc.) and 21 four-star hotels
- 组织各类文体活动,例如外资企业沙龙、各类体育比赛等
- The association of FIEds was founded in 1988
- A variety of cultural and sport activities have been organized such as FIEs salon, sports activities etc.

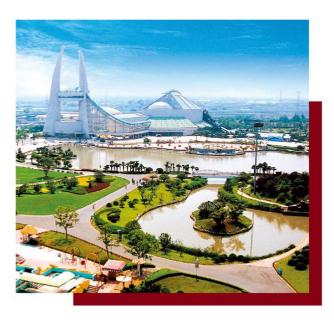








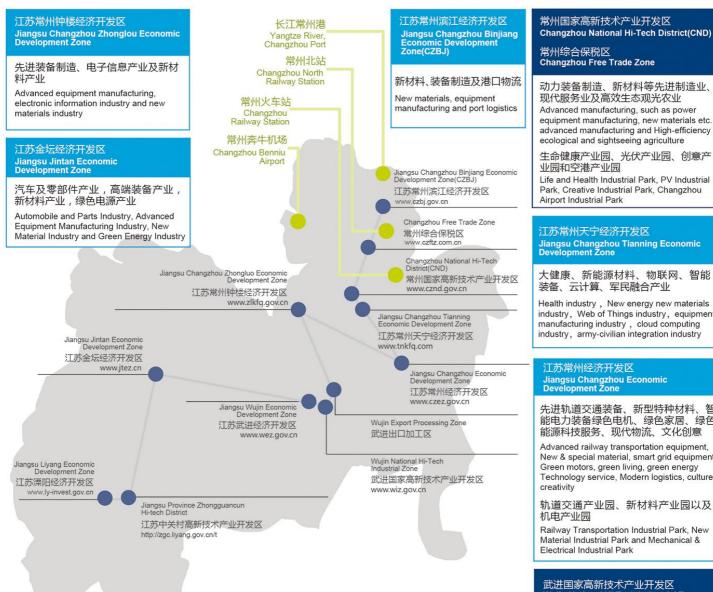




投资平台 常州省级以上开发区和综合保税区

Investment Platforms

Provincial & state level development zones and free trade zones in Changzhou



江苏溧阳经济开发区 Jiangsu Liyang Economic Development Zone

高端装备及通用航空产业、健康 产业、电子信息产业、绿色能源 产业、软件产业以及研发机构

High-end equipment and general aviation, healthcare, electronic information, green energy, software and R&D institutes

江苏中关村高新技术产业开发区

Jiangsu Province Zhongguancun Hi-tech District

智能电网产业,高端装备产业,汽车及 零部件产业,新能源新材料产业,生物 健康产业

Smart Power Grids Industry, High-end Equipment Industry, Automobiles and Auto Parts Industry, New Energy and New Materials Industry, Biological Health Industry

江苏武进经济开发区

Jiangsu Wujin Economic Development Zone

石墨烯产业、医疗健康产业、文化 旅游产业、互联网产业

Graphene Industry, Healthcare Industry, Culture&Tourism Industry and Internet Industry

中以常州创新园、苏澳合作园区 China-Israel Changzhou Innovation-Park, Jiangsu-Macau Cooperation Zone

Changzhou National Hi-Tech District(CND)

动力装备制造、新材料等先进制造业、

equipment manufacturing, new materials etc. advanced manufacturing and High-efficiency ecological and sightseeing agriculture

生命健康产业园、光伏产业园、创意产

Life and Health Industrial Park, PV Industrial Park, Creative Industrial Park, Changzhou

Jiangsu Changzhou Tianning Economic Development Zone

大健康、新能源材料、物联网、智能

Health industry , New energy new materials industry , Web of Things industry , equipment manufacturing industry , cloud computing industry, army-civilian integration industry

先进轨道交通装备、新型特种材料、智 能电力装备绿色电机、绿色家居、绿色 能源科技服务、现代物流、文化创意

Advanced railway transportation equipment, New & special material, smart grid equipment Green motors, green living, green energy Technology service, Modern logistics, culture

Railway Transportation Industrial Park, New Material Industrial Park and Mechanical &

Wujin National Hi-Tech Industrial Zone

武进综合保税区 Wujin Free Trade Zone

高端装备、节能环保、电子信息、轨道交 通、机器人、智电汽车

Intelligent Equipment, energy saving & environment protection, electronic Information, railway transportation, robots & system integration, intelligent EV

机器人及智能装备产业园、电子信息产 业园、节能环保产业园、智电汽车产业园

Robots & System Integration & Intelligent Equipment Industrial Park, Electronic Information Industrial Park, Energy Saving & Environment Protection Industrial Park, Intelligent EV Industrial Park

目前已有61家世界500强企业投资常州

61 Fortune 500 Enterprises invested in Changzhou































































































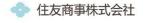












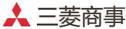
















联系方式

Contacts

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常州市国际投资促进中心成立于 2006 年, 为来 常州投资合作的客商提供全方位专业服务。

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Changzhou International Investment Promotion Center

Changzhou International Investment Promotion Center was founded in 2006, which provides all-around professional services for overseas investors in Changzhou.

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